# 76<sup>th</sup> Annual Meeting





## Meeting Agenda

## **76th Annual Membership Meeting** February 12, 2025

- I. Welcome and Invocation
- II. Assertion of a Quorum
- III. Approval of Minutes
- IV. Chairman's Report
- V. Treasurer's Report
- VI. Auditor's Report
- VII. Unfinished Business
- VIII. New Business
- IX. Election of Directors
- X. Adjournment

#### Report of the Chairman and Chief Executive Officer

Last year was historic for Texell Credit Union. We moved into our new, 45,000 square foot headquarters, sponsored the City of Temple's first ever drone show, and introduced the first in a fleet of deposit taking ATMs. And, true to Texell's history, we remain financially safe and secure and a stabilizing economic force in the region. We maintained our 5-star Bauer Financial rating for the 138th consecutive quarter, and we received the Small Business Administration's #1 in Credit Union Lending Award for the second year in a row. For a fourth time, American Banker recognized Texell as the one of the Best Credit Unions to Work For in the nation where we ranked #11.

We are humbled to report that Texell remained a financially sound, thriving credit union, ending 2024 with a net income of \$4.8 million. Total assets grew 9% to \$752 million, and our net worth ratio remained strong at 9.39%. We welcomed 7,130 new members. Texell ended the year with loan balances of \$586.6 million.

We maintained our commitment to make Central Texas a better place through Texell Serves. Our Texell Serves committee set a lofty employee participation goal of 85%. Our team rose to the challenge. We are happy to report that 94% of our employees took part in at least one community service event last year. We continued to provide meals for Feed My Sheep and helped distribute food at Churches Touching Lives Through Christ, Love of Christ Food Pantry, and Brighter Days Food Pantry. Our team also helped save 140 lives at blood drives benefitting Baylor Scott & White and Carter Blood Care. We donated our time and raised money for the Alzheimer's Association, Santa for a Senior, and Foster Love Bell County. In all, our team volunteered a record 1,061 hours to the communities we serve.

On behalf of the Board of Directors, management, and staff, we thank you for your continued trust and confidence in Texell Credit Union.

Sincerely,

Kenneth Haly

Ken Gaby

**Tony Hale** 

Chair

President and Chief Executive Officer

#### **Board of Directors**

Ken Gaby - Chair

Term Expires 2026

Dan Bowen-Vice Chairman

Term Expires 2025

**Dan Maresh-Treasurer** 

Term Expires 2025

**Dr. Bill Cornelius** 

Term Expires 2026

Dr. Lynn Eaton

Term Expires 2025

Sue McMillin

Term Expires 2027

Joe Palmer

Term Expires 2027

**Kevin Bell** 

**Advisory Director** 

Mike Pilkington

**Advisory Director** 

**Compensation:** 

Chair: \$200 per meeting

Total not to exceed \$2,600 Board Member: \$175 per meeting

Total not to exceed \$2,275

**Executive Management** 

Tony Hale

President/Chief Executive Officer

David Borden

**Chief Financial Officer** 

**Amy Merriman** 

**Chief Operating Officer** 

**Anthony Rodgers** 

**General Counsel** 

**Chantel Brooks** 

Vice President, Lending

Galen Burke

Vice President, Commercial Services

Mike Navarro

Vice President, Member Service

Mary Ann Nickolai

Vice President, Marketing

**Richard Silvers** 

Vice President, Technology Innovation

**Amber Speer** 

Vice President, Mortgage







# Products and Services

At Texell, we check all the boxes with savings, investment, checking, loan, insurance and convenience products that check all the boxes. Take a look!

#### Loans

- New and Pre-Owned Auto Loans
- Car Buying Service, powered by True Car
- Conventional Mortgage Loans
- FHA Mortgage Loans
- VA Mortgage Loans
- Home Equity Loans
- RV Loans

- Boat Loans
- Motorcycle Loans
- Personal Loans
- Express Loans
- Credit Cards
- Commercial and Small Business Loans

#### Checking

- Choice Checking Accounts
- Choice Plus Checking Accounts
- Choice Advantage Checking Accounts
- Fresh Start Checking Accounts
- thr!ve Teen Checking Accounts
- Business Checking Accounts
- Health Savings Accounts

#### Savings + Investments

- Savings Accounts
- Money Market Accounts
- Term Share Certificates (CDs)
- Individual Retirement Accounts
- **NEW** Business Certificates (CDs)
- Dollar Squad Kids' Club

#### Convenience

- · Digital Banking
- Bill Payment
- e-Statements
- VISA® BONUS Debit Cards
- Texell World ATMs
- **NEW** eATMs
- ANDI automated phone system

#### **Additional Services**

- Payment Processing
- Notary Services

Wire Transfers

#### Insurance<sup>1</sup>

- Home
- Auto
- · Renter's
- NEW Medicare Advantage and Supplements
- · Long-term care
- Travel
- Pet
- Umbrella
- Wedding

• Life

#### Total members 2024 = 52,998 1,847 increase from previous year



### Treasurer's Report

Assets	
Total Loans	\$ 595,573,221
Allowance for Loan Loss	(9,019,512)
Cash/Investments	99,763,624
Fixed Assets	36,980,078
Other Assets	28,635,814
TOTAL ASSETS	\$ 751,933,225

Liabilities and Equity	
Accounts Payable	\$ 8,325,995
Total Deposits	663,686,115
Other Liabilities	9,283,986
Regular Reserves	1,400,922
Undivided Earnings	69,252,554
Unrealized Investment Gains	(16,347)
TOTAL LIABILITIES AND EQUITY	\$ 751,933,225

Income Statement	
Interest on Loans	\$ 37,826,137
Income from Investments	3,122,966
Other Income	19,263,410
TOTAL INCOME	60,212,513
Operating Expenses	41,013,048
Total Dividends	14,392,320
TOTAL EXPENSES	55,405,368
Extraordinary Gains	( 33,015 )
NET EARNINGS	\$ 4,840,160

Loans and Dividends	
Total Loans made in 2024 - 15,640	\$ 215.5 million
Dividends paid to members since 1948	\$87.86 million
Loans made to members since 1948	\$2.82 billion

<sup>1</sup> Insurance products sold through Texell Financial, LLC doing business as Texell Insurance.

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Texell Credit Union

#### Report on the Audits of the Consolidated Financial Statements

#### Opinion

We have audited the consolidated financial statements of Texell Credit Union and its subsidiary, which comprise the consolidated statements of financial condition as of June 30, 2024 and 2023, and the related consolidated statements of income, comprehensive income, members' equity andcash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the financial position of Texell Credit Union as of June 30, 2024 and 2023, and the results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audits of the Consolidated Financial Statements section of our report. We are required to be independent of Texell Credit Union and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Texell Credit Union's ability to continue as a going concern for one year after the date that the consolidated financial statements are issued.

To the Board of Directors of Texell Credit Union Page 2

#### Report on the Audits of the Consolidated Financial Statements (Continued)

#### Auditor's Responsibilities for the Audits of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing audits in accordance with GAAS, we:

- · Exercise professional judgment and maintain professional skepticism throughout the audits.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audits in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing
  an opinion on the effectiveness of Texell Credit Union's internal control. Accordingly, no such
  opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Texell Credit Union's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audits, significant audit findings, and certain internal control-related matters that we identified during the audits.

Troy, Michigan October 7, 2024